

# MAKING LIVES BETTER EVERY DAY.

#### **OUR VISION**

To be the leading provider of care in the region and a national model for quality, service excellence and fiscal stewardship.

#### **OUR VALUES**



#### INNOVATION

Anticipate, innovate and adapt.

#### **COLLABORATION**

Advance the team toward our vision.

#### **ACCOUNTABILITY**

Collective and individual accountability for superior results.

#### RESPECT

Value self, others and diversity.

#### **EXCELLENCE**

Strive to exceed expectations.

#### **TABLE OF CONTENTS**

PAGE 1

President's Message

PAGE 2

Board Chairman's Message

PAGE 5

Chairman's Society

PAGE 6

Founders Society

PAGE 8

**Humanitarian Society** 

PAGE 16

\$50-\$99 Donors

PAGE 21

**Capping Society** 

PAGE 28

1892 Society

**PAGE 29** 

Tribute Gifts

PAGE 32

Volunteers and Volunteens

PAGE 33

**Events Sponsors** 

PAGE 42

Financials

PAGE 44

Accreditations & Affiliations

PAGE 45

Boards, Leadership and Staff



### Letter from the President and Chief Executive Officer

Having completed my first full year at The Chester County Hospital and Health System I feel the same way now as I did when arriving – impressed and grateful. The true compassion that our Hospital family displays toward our patients and to one another is an inspiration to me. From our auxiliary members, volunteers, physicians, nurses, board members and trustees to our staff and administration, everyone who represents this Health System is committed to successfully delivering on our mission and vision.

his overarching drive toward excellence was recognized nationally this year. Thomson Reuters named us one of the top 50 heart hospitals in the country and the Leap Frog Group honored us with an "A" Hospital Safety Score.

Just as exciting, our much anticipated, 93,000-square-foot Tower Project got under way last March and when completed in the summer of 2013, will be home to 24 new private patient rooms and space for an additional 48 private rooms.

Thanks to the dedication of some of our historically generous supporters, we have been able to begin

an expansion project for our Emergency Department. In fact we have raised enough money to begin thinking about our next building project which will be a new private maternity unit.

For many decades, the national conversation surrounding healthcare has centered on rising costs, inconsistent quality metrics across the industry, the impact of the baby-boomer generation on the demand for healthcare services, and how the country, businesses and individuals cannot afford to sustain these high costs. Many efforts are underway at all levels to "bend the cost curve" that is, to reduce the rate of growth in healthcare services and expenses. All are designed to encourage higher quality and patient satisfaction while reducing the amount of money paid to hospitals and physicians. Forming larger and more integrated systems of care will improve and help to standardize care, provide better coordination of services through integrated information systems, and allow organizations to achieve greater efficiency.

Our Health System Board of Directors has been monitoring and discussing these trends as they carefully consider the implications this could have on our Health System.

As a result, we are now in the process of identifying a strategic partner in an effort to benefit our organization and enhance the services that we bring to the

community we serve.

We do this from a position of strength and we are optimistic for the opportunities this will afford us. Within a new structure, The Chester County Hospital will be better positioned to broaden our existing vision. And with your continued enthusiasm and encouragement, The Chester County Hospital and Health System will

be well situated to succeed in this new paradigm of healthcare.

The manner in which everyone at The Chester County Hospital and Health System strives to lift the burden of disease from all of those who come to us for care is more than unique. For us, it's a way of life. It's what we do. Everyone here works together to ease the emotional and physical toil and the family challenge that diseases impose – a care model that our community expects and has come to rely on.

The generosity that you have provided to us for the past 120 years has enabled us to do this. Your continued support will take us even further as we strengthen our ability to execute on our vision of being the region's leading provider of care.

Michael J. Duncan, President and CEO
THE CHESTER COUNTY HOSPITAL AND HEALTH SYSTEM



WOMEN'S AUXILIARY PRESENTS 2011-2012 FUNDRAISING PROCEEDS Pictured, from left: Louise Milewski, Deborah Hess, Mary Harris, Kevin Holleran, Karen Smith, Karen Weber, Elizabeth Drummond



### Letter from the Chairman of the Foundation Board

At this time of year, each year, I am given the opportunity to thank and recognize the support of each of you who have so generously made contributions to The Chester County Hospital Foundation to support The Chester County Hospital and Health System. Every contribution is important, and we greatly appreciate all that you do for the Hospital and our community.

**FOUNDATION** 

**STATISTICS:** 

6% increase

in donors

6% increase

in donations from

the Annual Giving

program

18% increase

in number of first-

time donors from

the Annual Giving

program

am pleased to share with you the successful fundraising efforts you were a part of in fiscal year 2012.

The Foundation secured \$1,029,209 in pledges to support initiatives, such as the Tower Project, the da Vinci Si Surgical System, equipment for the Hospital, and unrestricted funds to be used for the Hospital's greatest needs. The Foundation received \$4,334,892 in outright gifts and pledge payments from 2,821 donors. This was a 6% increase in donors over fiscal year 2011.

Planned gifts totaling \$896,792 were received from those who named the Hospital as a beneficiary in their estate plans. Our Annual Giving program raised \$458,170 from 2,279 donors, which is more than a 6% increase in dollars and more than a 5% increase in donors over fiscal year 2011.

In addition, 438 households were first-time donors to our Annual Giving program in fiscal year 2012, which is more than an

18% increase over the number of first time donors to Annual Giving in fiscal year 2011.

We were fortunate to have 791 households among our Capping Society members

(consecutive donors for five or more years). Also, our Tribute Program received \$50,887 in donations made in memory of individuals who passed away.

From the many Special Events held throughout the year and sales from the Gift Shop and the Encore consignment shop, the Women's Auxiliary donated \$697,790 to the Foundation.

The sense of philanthropy in our community is inspiring. Your generous support has a direct impact on the Hospital's ability to provide quality care to our community.

With sincere appreciation,

Kevis Holleray

Kevin Holleran, Chairman
THE CHESTER COUNTY HOSPITAL FOUNDATION BOARD



# THE CHESTER COUNTY HOSPITAL OFFICIALLY BREAKS GROUND ON NEW TOWER

**BENEFITS:** 

93,000 additional

square feet

n Tuesday, May
1, 2012, The Chester
County Hospital and
Health System marked
the commencement of its
93,000-square-foot Tower
Project with a ceremonial
Groundbreaking for the
members of its Board
of Trustees, Capital Campaign
leadership, local legislators and
representatives from Ballinger
and L.F. Driscoll.

24 new private The ceremony took place at the patient rooms construction site. Attendees of 72 private rooms the event, which included former when complete Hospital President H.L. Perry Pepper, heard speeches from William W. Wylie, Jr., Chairman of The Chester County Hospital and Health System's Board of Directors; John A. Featherman, III, Co-Chairman of the Capital Campaign Committee; and Michael J. Duncan, President and CEO of The Chester County Hospital and Health System.

Today, the 220-bed Hospital provides a full range of health services. To meet the long-term health care needs of its rapidly growing community, the Hospital embarked on this building project to increase inpatient bed capacity with 72 new private rooms and to install a new, state-of-the-art linear accelerator for the treatment of cancer.

The Tower will flow seamlessly from the current Hospital building allowing for ease in patient and staff movement with each of the three patient floors aligning with the second through fourth floors in the existing building. The fourth floor of the Tower is already designated and funded to be a 24 private room medical/surgical wing. Flexibility in room

design will allow most patients to spend their recovery time in the same room without need for transfer to another room as their health improves.

"This was by far the most ambitious fundraising effort and project this Hosital has ever undertaken," said John

Featherman, III, co-chairman of the capital campaign committee.

Mike Duncan commented on the need for the expansion, "When all three floors are operational, the addition will address the community's current need – more privateroom beds – but it also provides us with the space and flexibility to grow."

The new Tower will improve patient safety, clinical outcomes and operational efficiency while creating an environment that fosters healing and reduces costs.

Thank you to the hundreds of generous donors who supported this fundraising effort and in making this project a reality for The Chester County Hospital. ■



### YET ANOTHER WAY THE CHESTER COUNTY HOSPITAL IS MAKING LIVES BETTER EVERY DAY: ROBOTIC SURGERY

### IMPLEMENTATION OF ROBOTIC SURGERY: The da Vinci Si Surgical System

ith the advancement of technology there are alternatives to traditional open surgery. Some procedures can be Anonymous performed with robotic equipment that will reduce the effects of a traditional open surgery. The da Vinci Si Surgical System enables surgeons to perform minimally invasive surgeries allowing even the most complex and delicate procedures to be completed through small incisions. The da Vinci Si provides the surgeon with a magnified, high-resolution 3-dimensional image of the surgical site, allowing for greater surgical precision, Crystal Trust an increased range of motion, improved dexterity, enhanced visualization and improved access during surgery.

Due to the generous support from our donors, we were able to advance clinically when we purchased the very latest surgical robot, the da Vinci Si Surgical System.

Live since September 2011, our robotic cases are running at twice the rate of what had been originally projected. The men and women coming to us for this service experience less pain and are able to return to their everyday lives

more quickly, which enhances their overall well-being.

Some of the benefits of surgery with the da Vinci Si include the potential for less pain, less blood loss, less scarring, shorter recovery time, faster return to normal daily activities and in many cases, better clinical outcomes.

WHY ROBOTIC SURGERY?

Thank You to the generous donors who helped make the acquisition of the da Vinci Si Surgical System possible:

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# Chairman's Vociety

2012 DONORS

Established to honor past, present and future Board Members, the Chairman's Society recognizes the leadership of individuals who have made donations to the Foundation totaling \$100,000 or more over their lifetime since 1984.

#### \$5,000,000 and above

Longwood Foundation, Inc. Mrs. Penelope P. Wilson Women's Auxiliary to The Chester County Hospital

#### \$1,000,000 - \$4,999,999

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### Founders Vociety

In honor of the doctors, both past and present, for their service and care to the greater community, the Founders Society recognizes donors who support the Hospital's mission by making a gift annually of \$1,000 or more.

#### \$500,000 and Above

Women's Auxiliary to The Chester County Hospital

#### \$100,000 - \$499,999

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### **HEALING ART WORKS:**

Generous artists donate their works to be displayed in the new patient tower.

ealing Art Works believes the value of original works of art in patient care spaces will complement The Chester County Hospital's drive to "Make Lives Better Every Day" by enhancing patient, family and staff experiences. The featured artist for The Chester County Hospital's project is Lin Webber, a local artist who is known for her bucolic Chester County landscapes. More than 50 pieces have been donated to the Hospital and will be displayed in the new patient tower.

Pictured, from left: Mike Duncan, President and CEO of The Chester County Hospital and Health System; artist Lin Webber, and Healing Art Works Board Members Patty Cunningham and Lisa Prinzo

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### Humanitarian Society

To honor The Women's Auxiliary of The Chester County Hospital and their humanitarian spirit, the **Humanitarian Society** recognizes those donors who make an **annual gift of \$100 to \$999**.

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### Improving the Community through Vervice and Philanthropy

Every year, more than 40,000 patients are treated in the Emergency Department (ED) at The Chester County Hospital. With this many people coming through the doors, it is not uncommon to see a person admiring the unique portrait hanging near the ED's registration desk. The painting of Laura Ellena Kurtz Knauer – a triple portrait by West Chester artist Michael Traines – was commissioned in honor of her son, David J. Knauer II, a long-time trustee of The Chester County Hospital and a generous benefactor.

avid Knauer agreed to allow the Hospital to commission the portrait not as a means to honor him, but rather to honor his mother, who instilled in him the belief that being charitable and contributing to the welfare of the community should be paramount in one's life.

David was a successful man, personally and professionally, with deep roots in West

Chester. He was born at The Chester County Hospital in 1928 and went on to graduate from Ursinus College. After college, he served in the United States Army and was later married to Nancy Higgins. Together, they had four children. By 1987, David's real estate development projects were flourishing, and he was a respected board member of several local non-

profit organizations. It was also around this time that The Chester County Hospital was expanding its facilities to keep pace with the growing community. Ray Waldron, a local businessman who was a friend of David's and involved with The Chester County Hospital, saw a good match. Ray knew

that David's many years of experience and success in commercial building construction would benefit the Hospital. After meeting with then-Hospital President Perry Pepper and admiring his passion and dedication, David accepted a position on the Hospital's Board of Directors and joined the Building Committee.

Over the years with the guidance of David Knauer, the Hospital grew, as did his commitment. He could always be counted on for a generous annual gift and when capital needs arose, as they did in 2000 when the Hospital decided it was necessary to expand its Emergency Department, David generously stepped forward with the philanthropic spirit instilled in him by his mother and father. He continued to serve on the Hospital's Board for another 10 years,

before resigning in 2010.

David believed that while board service was important, it was also important to retire from that service at some point and allow others to bring in new energy and ideas. In a letter written to his children in 1997, David advised: "try to help others by volunteering, serving on community

boards, serving your church, bake cookies for others, and just help others where you can. Don't spend all your time on yourself."

The Chester County Hospital remains honored to have had David Knauer as a part of the organization for so

many years. His wisdom, expertise and dedication to improving his community were constant guiding points for the Hospital's Board. His philanthropy during his lifetime and through a gift from his estate after he passed away in 2011, have had a significant impact on the growth of the Hospital during crucial times.



"Try to help others by volunteering, serving on community boards, serving your church, bake cookies for others, and just help others where you can. Don't spend all your time on yourself."

David Knauer January 17, 1928 – May 14, 2011

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### Couple Demonstrates Enormous Pride in the Hospital

For Joan and Peter Orr, The Chester County Hospital has played a significant role in their lives for over 25 years. Volunteering in the Hospital and at events, assisting with raising money for Hospital programs and services and generously donating as well, the Orrs repeatedly demonstrate their pride in the Hospital, and we are equally proud of our connection with them.

oan has been a member of this community her entire life. To her, this means "roots, lifetime friends, and long-time loyalty to the Hospital and community." She fell in love with The Chester County Hospital in 1948 when she came to the Hospital to learn to be a Radiology Technician. It was not long after Peter moved here from Oregon that he developed his own interest in and love for

the Hospital. He states, "It is always enjoyable working with such a great group of people, from the Hospital staff, to the other Volunteers, they are all dedicated and moving in the same direction."

Joan and Peter began volunteering at the Hospital after they retired in the 1980s. They both feel compelled to support the efforts of the local

Hospital and to improve the medical services offered here in West Chester. Their volunteer efforts have taken many forms over the last 25 years.

For their work inside the Hospital walls, Joan is an Ambassador, which entails visiting patients to offer help and to assist with answering patient questions. Joan finds her work as an Ambassador fulfilling, especially when she can solve some of the patients' requests. Peter works as a Patient Escort, and he enjoys meeting patients when they are discharged. He agrees that it is rewarding for him to work with the patients.

Their involvement with the Hospital's Special Events started with their participation in the May Festival, working on the Tent Committee. They became the only husband and wife Chair and Co-Chair of the May Festival Committee. Shortly after, they began working on Chester

County Day, where Joan organized the distribution of the Chester County Day newspapers each year, and Peter took over the scheduling of bus tours for the Day.

For about 20 years, Joan has served as President of the West Chester Day branch of the Women's Auxiliary. Peter joined the Men of The Chester County Hospital about 15 years ago, soon after it was organized by Dr. Larry Lathrop. Both groups

are responsible for various fundraising

activities that support Hospital programs and services.

Presently, Joan and Peter both serve on the May Festival Gala Committee, where they are involved in various projects. One of Peter's favorites is his design and building of decorations to go along with the different May Festival Gala themes.

They are also involved with the Raffle Committee and are responsible for driving the car that is being raffled off to the various sales positions around the county.

Joan and Peter have further demonstrated their commitment by being members of our Capping Society, which recognizes donors who give for five consecutive years or more. They have been donors for 27 consecutive years, supporting the Hospital's annual giving program, special fundraising initiatives as well as special events. Joan and Peter both look forward to continuing service and financial support to The Chester County Hospital as it moves into the future with the new construction project. When asked about their membership in the 1892 Society, our planned giving society, Joan and Peter comment, "We want to support The Chester County Hospital not only at the present, but to help insure the future and continuation of the Hospital."



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### Commitment to Verving Our Community

The OB/GYN Clinic of The Chester County Hospital and Health System has been serving the healthcare needs of under- and uninsured pregnant women for over 50 years. In fact, while there are four other hospitals in the County, The Chester County Hospital is the only hospital providing both prenatal care and delivery to uninsured women.

he Clinic, with offices in the Hospital and Kennett Square, is supervised by a highly experienced Nurse Practitioner, Deb Mellon, and five out of seven staffers are bilingual. Bilingual staffing is critical to the Clinic's success in the Hispanic community. The Hospital's 15 board-

certified obstetrician/ gynecologists provide rotating physician coverage. Best practices in maternal and fetal health care are employed. Patients are screened for possible complications. Prenatal vitamins are provided to all women and flu shots are offered in season. All are enrolled in the federally funded Women, Infants and Children nutrition program.

In fiscal year 2012, 553 pregnant women received prenatal care at the OB/GYN Clinic. Of those patients, 25% were diagnosed with a high-risk pregnancy and

were seen more frequently than a typical prenatal patient; 10-12 appointments for typical patient versus up to 28 for a highrisk patient. These visits are in addition to those with Hospital specialists in other units as needed by the high-risk patient. All babies born at The Chester County Hospital have access to the only Level III Neonatal Intensive Care Unit in the county, should they require advanced medical care. In total, 5,431 patient visits occurred at the Clinic offices for prenatal and gynecological care.

Birth weight is the gold standard of healthy babies and is tracked nationally following the Healthy People 2020 guidelines. A low birth weight is considered to be less than 5.5 pounds. All Clinic patients, especially those with a high-risk pregnancy are closely monitored to remove any barriers to prenatal care such as language, lack of insurance,

transportation or social support. Despite the vulnerability of its patient population the OB/GYN Clinic has consistently met the goal of less than 5% of babies born at low birth weight for many years. More than any other statistic available, this measure proves that the services delivered, and the care given each expectant mother, are of the highest quality.

The Chester County
Hospital and Health System
is committed to serving
all of Chester County's
residents and continues to
do so despite the difficult

economic climate. Every effort is made to maintain a lean operation that delivers high quality care in a cost effective environment, an achievement recognized by the 2011 VHA Leadership Award for Supply Chain Management Excellence. Providing high quality care to all who need it is a fundamental mission of the Hospital and this commitment to the Chester County community is unmatched by any other area hospital. We remain grateful for the generous philanthropic support received by the OB/GYN Clinic each year.



From left to right (standing):

Jacquelin Lara, Bilingual LPN

Claudia Haberle, RN-C

Elsie DeJesus, Bilingual Secretary

Deb Mellon, CRNP, Clinical Manager

(and kneeling):

Evelia Gutierrez, Bilingual Secretary

Nancy Cruz, Bilingual Medical Assistant

With special thanks to the following organizations and foundations for their financial support of the Clinic in fiscal year 2012:

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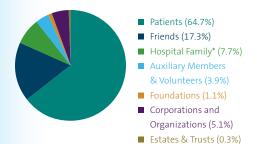
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- Targeted Gifts to Specific Hospital Areas (49%)
- Gifts for the Hospital's Greatest Needs (25%)
- Tower Project (26%)

\* Board Members, Employees and Medical Staff

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Many donors choose to remember a loved one or to honor a family member, friend, physician or care giver by making a donation to The Chester County Hospital Foundation. Listed here are those remembered or honored by a gift in fiscal year 2012.

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### Thank You to Our Volunteers

Opportunities for volunteering at the Hospital range from active positions, such as transporting patients in wheelchairs, to less physically demanding jobs, including staffing the information desk or working in the Gift Shop. During the **2012 Volunteer Appreciation Luncheon**, the following volunteers listed below received recognition pins for achieving hour milestones.



### 8,000 Hours

Joan Dubeck

#### 7,000 Hours Marion Morton

#### 6,000 Hours

Kathleen Duffy Helen Hartman

#### 5,000 Hours

Sue Greenwood Joan Pratt Diane Zimmerman

#### 2,000 Hours

Barbara Fell Gil Fell Dorothy Koehler Mavis Dobson Nancy Faust Bill Grace B.J. Hettel

Beth Nebel Paulette Schaumann Marilyn Smith

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Ruth Spencer **Betty Traines** Bill Wilson Don Weir

#### 1,000 Hours 500 Hours

Peg Bahoney Chris Bollinger Joanne Chevallier Gretchen Hall Joan Johnson

Joseph Koczur Bruce Komaromy Marie Langan Marge Lisicky Jack Murphy

Jeanne Overton

#### Ted Slezak Billie Sounev

Alan Test Pauline Trnka Joe Vitale Toni Wheeler

#### Pictured above:

Bev Lennon and Billie Souney, Don Hornig, John Deane and Bill

### Thank You to Our Volun"teens"

The VolunTEEN program, for ages 14 to 18 years old, takes place on Saturday and Sunday mornings. Teens perform a variety of tasks throughout the Hospital, including making beds, filling water pitchers, running errands, and escorting patients. The following teens achieved hourly milestones during fiscal year 2012.

#### 300 Hours

Ro Steine

#### 200 Hours

Julie Dieffenbach **Emily Simmons** 

#### 100 Hours

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### Our Community Rises to the Challenge

The Parkway Dash 4 Diabetes 5K Run / 2.5K Walk and Challenge for Cancer Bike Ride (events of the May Festival), are two great fitness fundraisers that are perfectly timed for participants who want to get in shape for summer and support the health of our community.

**SAVE** 

THE DATE:

**Parkway** 

Dash 4 Diabetes,

April 6, 2013

- and -

Challenge for Cancer

Bike Ride, Father's Day,

June 17, 2013

etting fit is a bigger challenge for some. Patients living with diabetes or cancer must manage their disease along with the aches and pain that come with building a stronger body.

At The Chester County Hospital and Health System, we are focused on Making Lives Better Every Day. To this end, our event leadership (Shelagh Purnell, May Festival Chair, Rick Stevenson, Challenge Chair, and Nancy and Peter Shoudy, Dash Chairs), developed the Road Warrior/Challenge Champion Program. The goal was to transform the Dash and the Challenge

events from one day of healthy, family fun into opportunities to make a life change.

Working with fitness facilities in our community, we partnered patients with personal trainers – the fitness facilities donated memberships and one-on-one personal training. We then videotaped the journey of these patients, our Road

Warriors and Challenge Champions, from stepping into the gym for the first time to crossing the finish line. The result was truly candid footage that documents the determination of these brave volunteers

> and provides concrete evidence that your support of the Hospital is working.

> View our Road Warrior/ Challenge Champion video diaries at ChesterCountyHospital. org/Foundation for inspiration from our patients and tips from our experts.

Special thanks to our Fitness Partners & Trainers: acac Fitness

and Wellness Centers / John H., LA Fitness, Mitch's Market Street Gym / Carmelo A., Sarah P., Premier Personal Training / Brian P. and Summit Fitness, YMCA of the Brandywine Valley / Kathy. Road Warriors included Guillermo, Rob, Sarah, Maureen and Thom. Challenge Champions included: Peggy, Tony and Moe.

# Chester County Day

#### 71st Annual Chester County Day

An Event of the Women's Auxiliary to The Chester County Hospital Organized by The Chester County Day Committee Co-Chairs: Louise Milewski and Karen Weber

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#### 20th Annual Dilworthtown Inn Wine Festival

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Meet Our Hematologists-Oncologists

hen the diagnosis is cancer, one of the most important decisions a person will make is where to go for treatment. A member of the Penn Cancer Network, The Cancer Program of The Chester County Hospital offers cancer patients the latest advances in cancer treatment close to home, near their family and friends. Our patients are cared for by a highly skilled, compassionate team of cancer experts. Experienced in the most up-to-date procedures and cutting-edge



Pictured, from left, front row: David Grossman, M.D., Dennis A. Berman, M.D., Maureen Hewitt, M.D. Middle row: Molly S. Stumacher, M.D., Calvin Lu, M.D., William E. Luginbuhl, M.D., Sunil Saroha, M.D. Back row: Bernard Greenberg, M.D., Cheryl A. Johnson, M.D., James M. Patterson, M.D., Michele T. Tedeschi, M.D., Michael Costello, M.D.

technologies, our experts collaborate to create a multi-disciplinary, team-based approach that best meets the needs of each patient.

#### 6th Annual Polo Cup

An Event of the Women's Auxiliary to The Chester County Hospital Organized by the Turks Head Auxiliary Event Chair: Heather Pastino, Esq.

#### **Cup Benefactors**

Bryn Mawr Trust Company Exelon Energy

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Pisano and Son Shoe & Orthopedic Service

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Rodan + Fields Dermatologists

Salon Ooh La La Seva Power Yoga

Side Bar & Restaurant Timeless Dwellings Training Time

Treasured Legacies Vacation Homes for Charity Victory Brewing Company

Warner Hotel

West Chester Film Festival West Chester Friends School

West Chester Golf and Country Club West Chester Parks & Recreation

West Chester Public Library
West Chester University of Pennsylvania

Winterthur Museum & Country Estate Women's Auxiliary Gift Shop Yale Lighting Concepts & Design

Mr. and Mrs. Richard Yoder ■



Audited June 30, 2012

#### **ASSETS**

#### **Current Assets:**

Cash and cash equivalents	\$ 7,5 / 3,906
Short-term investments	\$3,128,920
Assets whose use is limited	\$4,503,109
Accounts receivable:	
Patients (Net of estimated allowance for de	oubtful collections
of \$8,288,00 in 2012 and \$7,264,000 in 201.	1) \$23,770,022
Other	\$1,809,569
Due from affiliates	\$1,199,589
Inventories of drugs and supplies	\$4,514,547
Donneld comment and all an account and	62 110 672
Prepaid expenses and other current ass	sets\$3,110,672
TOTAL CURRENT ASSETS	\$49,610,334
' '	
TOTAL CURRENT ASSETS	\$49,610,334
TOTAL CURRENT ASSETS Other Assets:	<b>\$49,610,334</b> \$19,807,580
TOTAL CURRENT ASSETS  Other Assets:  Assets Whose Use is Limited:	\$49,610,334 \$19,807,580 \$2,392,657
TOTAL CURRENT ASSETS  Other Assets:  Assets Whose Use is Limited:	\$49,610,334 \$19,807,580 \$2,392,657 \$283,923
TOTAL CURRENT ASSETS  Other Assets:  Assets Whose Use is Limited:  Long-term Investments	\$49,610,334 \$19,807,580 \$2,392,657 \$283,923 \$12,476,028
TOTAL CURRENT ASSETS  Other Assets:  Assets Whose Use is Limited:	\$49,610,334 \$19,807,580 \$2,392,657 \$283,923 \$12,476,028 bunty

Insurance Recoveries Receivable.....\$3,617,528

Deferred Financing Costs, Net .....

Other assets .....

TOTAL ASSETS

#### **LIABILITIES AND NET ASSETS**

#### **Current Liabilities:**

TOTAL LIABILITIES AND NET ASSETS	\$162,649,216
TOTAL NET ASSETS	\$87,948,558
Permanently restricted	\$13,070,588
Temporarily restricted	\$1,169,078
Unrestricted	\$73,708,892
Net Assets:	
TOTAL LIABILITIES	\$74,700,658
Workers' Compensation Costs	\$6,784,799
Accrued Malpractice and	
Long-term Debt	\$34,671,945
Other Liabilities:	
TOTAL CURRENT LIABILITIES	\$33,243,914
Other current liabilities	\$1,526,811
Estimated third-party payor settlements	\$2,015,969
Accrued interest payable	\$1,006,534
Accrued salaries, wages and vacation	\$9,338,234
Accounts payable	\$10,859,791
Current maturities of long-term debt	\$3,496,575
Borrowings under revolving loan agreeme	ent \$5,000,000
Current Liabilities:	

### The Chester County Hospital Foundation Balance Theet

...\$1,055,315

.....\$1,258

....\$256,383

\$162,649,216

Audited June 30, 2012

#### **ASSETS**

#### **Current Assets:**

Cash and cash equivalents......

TOTAL LIABILITIES AND NET ASSETS	\$8,790,890
TOTAL NET ASSETS	\$7,351,634
Temporarily restricted	\$519,017
Unrestricted	
Net Assets:	
TOTAL LIABILITIES	\$1,439,256
Other Liabilities	\$266,938
TOTAL CURRENT LIABILITIES	\$1,172,318
Due to affiliates	\$1,172,249
Accounts payable	\$69
Curent Liabilities:	
LIABILITIES AND NET ASSETS	
TOTAL ASSETS	\$8,790,890
Property and Equipment, Net	\$978,363
Pledge Receivables, Net	\$368,324
Long-term Investments	\$1,259,143
Other Assets:	
TOTAL CURRENT ASSETS	\$6,185,060
Prepaid expenses and other current as	sets\$302,894
Due from affiliates	\$357,116
Short-term investments	\$5,268,667

#### **STATEMENT OF ACTIVITIES**

#### **Unrestricted Net Assets:**

NET ASSETS, ENDING	\$7,351,634
Net Assets, Beginning	\$11,288,145
DECREASE IN NET ASSETS	(\$3,936,511)
DECREASE IN TEMPORARILY RESTRICTED NET ASSE	TS (\$3,431,453)
Net assets released from restrictions	(\$4,287,272)
Contributions	\$855,819
Temporarily Restricted Net Assets:	
DECREASE IN UNRESTRICTED NET ASSETS	(\$505,058)
Transfers to affiliates	(\$4,788,458)
purchase of property & equipment	\$4,287,272
Net assets released from restrictions use	ed for
Revenues less than expenses	(\$3,872)



Audited for the year ending June 30, 2012

#### **REVENUE AND EXPENSES**

Net patient service revenues	. \$235,467,820
Other revenues	\$13,411,703
Net assets released from restrictions used for operations	\$53,188
TOTAL UNRESTRICTED REVENUES, GAINS AND OTHER SUPPORT	\$248,932,711
Expenses:	
Salaries and wages	
Supplies and expenses	\$95,880,550
Employee benefits	
Depreciation	\$9,654,803
Provision for bad debts	\$14,022,292
Insurance	\$1,583,341
Interest	
Amortization	\$128,068
TOTAL EXPENSES	\$245,533,248
Operating income before non-recurring items	\$3,399,463
Reclassification of Net Assets Due to Donor Changes to Original Restrictions	0
OPERATING INCOME	\$3,399,463
Investment (loss) income	(\$2,972)
REVENUES IN EXCESS OF EXPENSES	\$3,396,491
Net Assets Released from Restrictions Used for Purchases of Property and Equipment	t\$4,975,897
Transfers to Affiliates, Net	(\$7,011,538)
INCREASE IN UNRESTRICTED NET ASSETS	\$1,360,850



For the years ending June 30, 2011 and 2012

SERVICES RENDERED	2011	2012
Adult and Pediatric Patient Admissions (excluding Newborns)	14,204	13,549
Observation Status Patients	1,465	1,721
Adult and Pediatric Days (excluding Newborns)	59,934	57,163
Average Length of Stay (excluding Newborns)	4.15	4.15
Newborn Admissions	2,459	2,293
Newborn Days	4,660	4,410
Average daily census, Adults and Pediatrics	164.2	156.2
Average daily census, Newborns	12.8	12.0
Patients treated in the Emergency Room	40,408	40,314
Outpatient visits to Clinic, Physical Therapy, Cardiology, Cancer program etc.	86,921	90,021
Surgical Operations: Inpatient	3,884	3,870
Surgical Operations: Outpatient	4,501	4,363
Laboratory Outpatient Visits	153,252	155,662
Radiology Oupatient Examinations and Treatments	168,397	164,710
G9200	-	400

#### **ACCREDITED BY**

The Joint Commission: Disease-Specific Care Certification – Stroke (Primary Stroke Center) College of American Pathologists American College of Surgeons, Commission on Cancer

(with Commendation)

American College of Radiology American Association of Blood Banks

American Association of Cardiovascular

and Pulmonary Rehabilitation

American Board of Registration of Electroencephalographic and Evoked Potential Technologists: Neurodiagnostic Lab Nuclear Regulatory Board

Centers for Medicare and Medicaid Services (CMS)

Intersocietal Commission for the Accreditation of

Echocardiography Laboratories (ICAEL)

National Accreditation Program for Breast Centers (NAPBC) The Society of Chest Pain Centers: Accredited Chest Pain Center with PCI

#### **DESIGNATION**

Blue Distinction Center for Cardiac Care

#### APPROVED BY

The Pennsylvania Department of Health Pennsylvania Medical Society (CME) Pennsylvania Cancer Registry

#### **PARTNERS**

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Southern Chester County Chamber of Commerce Women's Referral Network

#### COOPERATIVE RELATIONSHIP

Eastern Cooperative Oncology Group (Cancer Research)

#### **CLINICAL AFFILIATIONS WITH**

The Children's Hospital of Philadelphia: Pediatrics and Neonatology Cleveland Clinic: Heart Surgery Jefferson Neuroscience Network University of Pennsylvania Health System: Cancer, Maternal–Fetal Medicine, Radiology and Radiation Oncology

#### **TEACHING AFFILIATIONS WITH**

Alvernia College: Physical Therapist Assistant Program Arcadia University: Physical Therapist Program Argosy University: Radiologic Technology Program Bloomsburg University: Speech Therapist Program Chester County Intermediate Unit: Practical Nursing Program Chester County Technical College High School: Allied Health Science Technology

Crozer-Chester Medical Center: Nurse Anesthetist Program Delaware County Community College:

- Associate Degree in Nursing and other Allied Health Programs
- Certificate Program Radiation Therapist Program Delaware Technical and Community College:
- Physical Therapist Assistant Program

#### **TEACHING AFFILIATIONS WITH (CONTINUED)**

Drexel University College of Nursing and Health Professions: Physical Therapist Program, Nurse Anesthetist and Physician Assistant Students

Eastern University: BSN Program

Florida International University: Physical Therapy Program Gwynedd Mercy College:

- Invasive and Non-Invasive Cardiology including: Cardiovascular Technicians, Vascular and Cardiac Ultrasound
- · Respiratory Therapy Program
- Harcum Junior College:
- Physical Therapist Assistant Program
- Program of Radiologic Technology

Harrisburg Community College: Ultrasound and Cardiac Ultrasound, Cardiovascular Technician, EKG Technician Immaculata College

- Nutrition
- R.N. Degree Completion Program

Jefferson Health System:

- Invasive Cardiology
- Ultrasound and Cardiac Ultrasound

Lancaster General College of Nursing and Health Sciences: Ultrasound

Lancaster General Hopsital:

- Medical Laboratory Science Program
- Radiation Oncology
- Surgical Technology
- Ultrasound

Lebanon Valley College: Physical Therapist Program Longwood College: Physical Therapist Program Marywood University: Speech Therapist Program

- Neumann College: Nursina Education
- Phlebotomy Program
- · Physical Therapist Program

Pennsylvania Hospital: GYN Residency Program Pennsylvania Institute of Technology: Physical Therapist Assistant Program

Philadelphia College of Osteopathic Medicine: Elective Medical Student Rotations

Philadelphia College of Osteopathic Medicine:

Physician Assistant Program

Philadelphia University: Physician Assistant Students Shippensburg University: Cardiac Rehabilitation Program South Hills School: Clinical Internship in Cardiac Ultrasound Stanford Brown Institute: Clinical Externship in

Cardiac and Diagnostic Ultrasound

Stoneybrook University: *Physical Therapist Program* Temple University: Physical Therapy Program Thomas Jefferson University:

- Nursing Informatics
- Physical Therapist Program

University of Delaware: Physical Therapist Program University of Pennsylvania: School of Nursing

University of Pennsylvania School of Nursing:

Nurse Anesthetist Program

University of Pennsylvania School of Medicine: Clinical Clerkship in Obstetrics and Gynecology

for Third Year Students

University of the Sciences: Physical Therapy Program West Chester University:

- · Cardiac Rehabilitation
- Health Care Administration Education
- Nursing Education
- · Speech Therapist Program

West Chester University/Bryn Mawr Hospital: Respiratory Therapy

- Widener University:
- Nursing Education
- Physical Therapist Program

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701 East Marshall Street West Chester, Pennsylvania 19380



our generosity has enabled us to continue our focus on providing a model of care that our community has grown to expect and learn to appreciate. As we increase our ability to treat our patients more effectively and efficiently, we have embarked on building a 93,000 square foot patient tower that will accommodate 72 additional private patient rooms when complete. The Tower is expected to open in the Summer of 2013. The Chester County Hospital Foundation knows that projects like this one, the new patient tower, as well as so many more initiatives are only made possible by you, members of our donor community. You inspire us by giving so generously of your time, talents and resources. We are proud to be your Hospital and to provide quality care to our community!

#### **New Patient Tower Features:**

- 72 additional private patient rooms when complete
- In-room controls for individual lighting, heat and cooling
- Leading-edge monitoring capabilities
- An in-room clinical computer for enhanced accuracy and safety